

Message Text

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C O N F I D E N T I A L WARSAW 7935

EO 11652: GDS
TAGS: EFIS CO PL
SUBJ: POLISH-COLOMBIAN JOINT FISHERIES VENTURE

REF: STATE 217014

1. ON SEPTEMBER 1, 1978, COLOMBIAN EMBASSY OFFICIALS GAVE
EMBOFF THE FOLLOWING DATA ON THE POLISH-COLOMBIAN JOINT
FISHERIES VENTURE.

2. ON JANUARY 30, 1976, A JOINT FISHERIES VENTURE AGREEMENT
WAS SIGNED IN WARSAW BETWEEN THE POLISH FISHING ENTERPRISE
"GRYR" AND THE COLOMBIAN PRIVATE COMPANY "PESCOLOMBIA". THE
AGREEMENT ALLOWED "GRYF" TO CONDUCT EXPLORATORY AND COMMERCIAL
FISHING IN COLOMBIAN PACIFIC WATERS WITH TWO B-29 TRAWLERS
FOR A PERIOD OF TWO YEARS. IT FURTHER STIPULATED THAT EACH
VESSEL WOULD LAND AT BUENAVENTURA EVERY 30 TO 40 DAYS A MINMUM
OF 400 METRIC TONS OF SARDINES AND OTHER UNIDENTIFIED SPECIES,
AS WELL AS 50 METRIC TONS OF FISH MEAN. THE CONSTRUCTIONS
AT BUENAVENTURA OF A PLANT
WITH A PROCESSING CAPACITY OF 150 METRIC TONS OF FISH IN
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24 HOURS WAS ALSO ENVISAGED. THE AGREEMENT ALSO STIP-
ULATES THE TRAINING BY POLES OF COLOMBIAN FISHERMAN.

3. AS OF SEPTEMBER 1978, THE JOINT VENTURE HAS WORKED
VERY WELL AS FAR AS THE COLOMBIANS ARE CONCERNED.CATCHES HAVE
BEEN SATISFACTORY, WITH 70 PERCENT EARMARKED FOR COLOMBIA
AND 30 PERCENT FOR THE POLISH MARKET. THE FISH EARMARKED

FOR COLOMBIA ARE PURCHASED BY "PESCOLOMBIA" FROM "RYBEX", THE FTO OF THE POLISH FISHERIES CENTRAL BOARD. THIRTY PERCENT OF THAT ALLOCATION IS EARMARKED FOR COLOMBIAN CONSUMPTION AND 40 PERCENT FOR EXPORT. THE CONSTRUCTION OF THE BUENAVENTURA PLANT HAS BEEN COMPLETED AND FISH HAVE BEEN PROCESSED ON THE PREMISES SINCE THE END OF 1977. THREE COLOMBIAN FISHERMEN ARE PRESENTLY BEING TRAINED IN POLAND. A REPRESENTATIVE OF "PESCOLOMBIA" WILL VISIT POLAND IN OCTOBER 1978 TO NEGOTIATE THE EXTENSION OF THE JOINT VENTURE FOR ANOTHER TWO TO THREE YEARS.

4. POLISH MINISTRY OF FOREIGN TRADE AND MARITIME ECONOMY OFFICIALS TOLD EMBOFF ON SEPTEMBER 1, 1978, THAT THE POLISH-COLOMBIAN JOINT VENTURE HAS NOT BEEN TOO SUCCESSFUL. CATCHES HAVE BEEN MODERATE AND "GRYF" DOES NOT PLAN TO INCREASE THE NUMBER OF VESSELS FISHING IN COLOMBIAN WATERS. SCHAUFLE

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